



# Message from the Executive Director



Henry David Thoreau said, "Success usually comes to those who are too busy to be looking for it." Recently, Chesapeake Gateway Chamber members have been telling me how busy they are, how much business they have, and that they need to hire more people. I look out my office window each day and see the progress on the Greenleigh development, bringing new companies and residents to our area. This is great news.

I'm also hearing that new business is being generated through Chamber connections. This tells me that the Chamber is succeeding in its mission to promote an economic environment which attracts new businesses while allowing established businesses to prosper. But the Chamber can always do more to help our members, and we are.

A new, enhanced Chamber website will provide members with a comprehensive information center, streamlined event registration and membership renewal, and many other features which will save members time and money and assist with promoting their organizations.

Also, a new membership directory and community guide will be distributed to Chamber members and throughout the community. Our contacts at the Greenleigh and Tradeport Atlantic developments also have agreed to distribute copies to businesses which are considering purchasing or leasing property in eastern Baltimore County as well as to potential residents. If you have been considering joining the Chamber, NOW is the time.

On September 29 at Lighthouse Gardens Banquet Hall in Bowley's Quarters, the Chamber teamed with the Marine Trades Association of Baltimore County in holding the Crabulous Pick 'n Pit. Over 250 people enjoyed an

evening with old friends and new—picking crabs, feasting on a nice buffet dinner and dancing to music by Q1370's Rockin Rob Dance Party.



Ladies Auxiliary President Bert Roppel serving crabs with Bowley's Quarters VFD President John Hammen

On October 17, the Chamber held its annual Principals' Breakfast at Eastern Technical High School. This year's topic – Makerspace: Where Creative Juices Flow – drew a sellout crowd. Makerspace, quite simply, is a place where people get together to learn, plan, and make things. Baltimore County Public Schools now are developing makerspaces where students can work collaboratively to solve problems and create something new utilizing STEAM (science, technology, engineering, art and math).

Experts shared information on what a successful Makerspace program can do for local schools, colleges and the business community. Speakers included: Verletta White, Interim Superintendent, Baltimore County Public



Samantha Tang & Peter Chun from Eastern Tech Schools; Sandra Kurtinitis, Ph.D., President, Community College of Baltimore County; Doug Kendzierski, Chair, Applied Technology Department, Community College of Baltimore County/Fab Lab; Will Holman, General Manager, Open Works Baltimore: Fabrication Space for Creative Professionals; Nick Schiner, Team Leader, Innovative Teaching & Learning, BCPS Office of Innovation & Digital Safety; and Samantha Tang, Senior Class President, Eastern Technical High School.

In addition to hearing a wonderful presentation by our speakers, guests enjoyed a delicious breakfast prepared by students in ET's Culinary Arts magnet program and toured Eastern Tech's makerspace and the BCPS Mobile Innovation Lab.

The Chamber wishes to thank our Event Sponsors,

Community College of Baltimore County and Johns Hopkins Bayview Medical Center; our Foundation Sponsor, Greenleigh at Crossroads; and our Media Sponsor, The Avenue News.

As I mentioned last month, one of our most important events of the year, our Salute to Hometown Heroes, will be held on November 16 at Columbus Gardens. On this special evening, we will honor local fire, police, hospital and military personnel, who put their lives at risk for us every day. We appreciate the men and women who serve our community and are excited about the opportunity to recognize their efforts. If you are interested in a sponsorship or ad, you have until the end of the month to get your information to us. Sponsorships are available for \$1,000, \$500 and \$250. Ad space still is available in the program for \$60 for a half page and \$100 for a full page.

If you just want to attend the dinner, tickets are available for \$50 each. At the dinner, you will hear wonderful stories about these men and women and their service to our community. We sincerely hope that you will want to help us thank our local heroes. They deserve our recognition and our profound gratitude.

Best wishes,

Sharon Kihn  
Executive Director

## THANK YOU FOUNDATION SPONSOR



## UPCOMING CHAMBER EVENTS

Don't miss the following upcoming Chamber events. Additional details and registration information can be found on our website – [www.chesapeakechamber.org](http://www.chesapeakechamber.org).

### Cyber Safe: Your Essential Guide to Cybersecurity

Wednesday, November 1, 8:30-10:00 a.m.  
Robert and Eleanor Romadka College Center at CCBC-Essex, 7201 Rossville Blvd, Baltimore, MD 21237  
Seminar will be followed by a tour of CCBC's Cybersecurity Institute  
FREE – Breakfast Included (Funded by our sponsor Essex Bank and a grant from Baltimore County)

### Talk, Taste & Tour

Tuesday, November 7, 5:30-7:30 p.m.  
iFLY Baltimore, 8209 Town Center Drive, Baltimore, MD 21236  
\$10 for Chamber Members \$15 for Non-Members

### Salute to Hometown Heroes

Thursday, November 16, 6:00 p.m.  
Columbus Gardens, 4301 Klosterman Avenue, Nottingham, MD 21236  
\$50 per person



### New & Prospective Member Orientation

Thursday, November 30, 9:00-10:00 a.m.  
Chesapeake Gateway Chamber of Commerce office, 403 Williams Court, Suite 108, Baltimore, MD 21220  
FREE

### Holiday Celebration

Tuesday, December 5, 5:30-7:30 p.m.  
Red Brick Station Restaurant & Brew Pub, 8149 Honeygo Boulevard, White Marsh, MD 21236  
\$15 for Chamber Members \$20 for Non-Members

### Legislative Preview Breakfast

Wednesday, December 13, 8:00-9:30 a.m.  
By the Docks Restaurant & Lounge, 3321 Eastern Boulevard, Middle River, MD 21220  
\$20 for Chamber Members \$25 for Non-Members

The Chamber currently has openings for sponsors for our events. Sponsor packages offer many benefits and range in price from \$125 for a literature table to \$5,000 for Titanium sponsors. If you are interested in sponsoring a Chamber event, please contact Sharon Kihn at the Chamber for details.

## WELCOME NEW MEMBERS

The Chesapeake Gateway Chamber would like to welcome and thank the following organizations which recently joined the Chamber. Please support these members.

**Baker-Ryan Tax & Payroll Service**  
410-676-3415

[www.bakerryantax.com](http://www.bakerryantax.com)

**Bowley's Quarters Volunteer Fire Department / Lighthouse Gardens**  
410-335-8820

[www.bqvvolunteers.org](http://www.bqvvolunteers.org)

**Rated Trades, LLC**  
443-929-8907

[www.ratedtrades.us](http://www.ratedtrades.us)

**SpringHill Suites by Marriott**

Opening early 2018  
[www.marriott/bwimr.com](http://www.marriott/bwimr.com)

**USA Printwear**  
443-577-4002

[www.usaprintwear.com](http://www.usaprintwear.com)

**CHESAPEAKE GATEWAY CHAMBER OF COMMERCE**  
405 Williams Court, Suite 108, Middle River, MD 21220  
443-317-8763 • Fax: 443-317-8772

[info@chesapeakechamber.org](mailto:info@chesapeakechamber.org) [www.chesapeakechamber.org](http://www.chesapeakechamber.org)

