



Message from the Executive Director



It's hard to believe that fall is already here. School is in full swing, folks are back from summer vacations, and Halloween and the holidays are just around the corner. September has been a busy month for many organizations, and the Chamber is no exception.

We began the month with our Talk, Taste and Tour networking event at The Arbors at Baltimore Crossroads on September 6. Many of our members came to mingle with one another, enjoy delicious fare from Richardson Farms, and learn more about The Arbors. We also had the opportunity to tour this beautiful facility, and hear about the next Bozzuto property opening in our community next year – The Berkleigh.

On September 19th at JAD's Caddyshack, we enjoyed a tasty breakfast while learning seven low cost/no cost ways to profit with digital marketing. Our speakers, Samuel Marx, CEO of Rated Trades, and Lowell Sheets, Founder of Sheets and Associates, shared important, actionable suggestions which can really help in marketing your business. We'd like to thank Baltimore County for the grant which allowed the Chamber to make the Summer Seminar Series free to local businesses.

This past Saturday, September 23, was a beautiful day, warm and breezy—a great day for Family Fest @ 43. The Chamber had not sponsored an event like this for several years, and we were delighted to once again showcase local artists, crafters, restaurants, entertainers and tourism venues. Children loved the Growing Smiles Kids' Area, which featured face painting, balloon animals, caricatures, grab bags, a moon bounce, a magician and Princess Poppy. The Goddard School Stage featured a demonstration by Tiger Paw Martial Arts as well as terrific music from Sound Storm and Rat Pack. Across the street, the Baltimore County Police Explorers held a car show with all types of classic vehicles.

The Chamber wishes to thank all who attended Family Fest, our vendors and especially the sponsors who made the festival possible. Major sponsors included iFLY Baltimore, Greenleigh @ Crossroads, Urban Air Trampoline Park, Goddard School and Growing Smiles Pediatric Dentistry. Additional sponsors were Minuteman Press of Canton, Dundalk and Crofton, Williamsburg Homes, NV Homes and Ryan Homes. Media sponsors included the East County Times, The Avenue News, WCBM, and Q1370. We also wish to

thank Jay Harris of Harris Promotions for being our event coordinator and St. John Properties and their tenants on Concourse Circle for allowing us to use their parking lot. We couldn't have held this event without all of you.

This past Tuesday, we held a free New & Prospective Member Orientation, and we packed the Chamber's conference room with new members and companies interested in joining. Attendees enjoyed a light breakfast, toured the Chamber office, got to know other local business and community leaders and learned how the Chamber could help their companies meet their business goals. If you missed this month's event and want to learn more about the Chesapeake Gateway Chamber, please consider attending our next Orientation on November 30 from 9-10 a.m.

If you haven't registered yet, please consider joining us this Friday night, September 29, for our big crab feast and bull roast, the Crabulous Pick 'n Pit. See details below.

Lastly, one of our most important events of the year, our Salute to Hometown Heroes, will be held on November 16 at Columbus Gardens. On this special

evening, we will honor local fire, police, hospital and military personnel, who put their lives at risk for us every day. We appreciate the men and women who serve our community and are excited about the opportunity to recognize their efforts. Please consider sponsoring this event. Sponsorships are available for \$1,000, \$500 and \$250. Ad space also is available in the program for \$60 for a half page and \$100 for a full page.

If you just want to attend the dinner, tickets are available for \$50 each. At the dinner, you will hear wonderful stories about these men and women and their service to our community. We sincerely hope that you will want to help us thank our local heroes. They deserve our recognition and our profound gratitude.

Best wishes,

Sharon Kihn
Executive Director

THANK YOU FOUNDATION SPONSOR



UPCOMING CHAMBER EVENTS

Don't miss the following upcoming Chamber events. Additional details and registration information can be found on our website – www.chesapeakechamber.org.

Crabulous Pick 'n Pit

Friday, September 29, 7:00-11:00 p.m.
Lighthouse Gardens Banquet Hall, 900 Bowley's Quarters Road, Middle River, MD 21220
\$60 per person, \$480 for a table of 8

Sponsored by: Chesapeake Gateway Chamber of Commerce & Marine Trades Association of Baltimore County

Menu: steamed crabs, pit beef/turkey/Italian sausage/ham, meatballs, ziti, mashed potatoes & gravy, green beans, corn on the cob, caesar salad, cole slaw, macaroni & potato salads, assorted desserts, ice cream bar, *beer, wine*, coffee, soda and tea

Entertainment: Q1370's Rockin' Rob Dance Party (DJ)
50/50 Raffle & Wheels

Principals' Breakfast – Makerspace

Tuesday, October 17, 7:30 a.m. – 9:00 a.m.
Eastern Technical High School, 1100 Mace Avenue, Baltimore, MD 21221
\$15 for Chamber Members \$20 for Non-Members

Cyber Safe: A Practical Guide to Cybersecurity

Wednesday, November 1, 8:30-10:00 a.m.
Robert and Eleanor Romadka College Center at CCBC-Essex, 7201 Rossville Blvd, Baltimore, MD 21237
Seminar will be followed by a tour of CCBC's Cybersecurity Institute
FREE – Breakfast Included (Funded by a grant from Baltimore County and our sponsor Essex Bank)

Salute to Hometown Heroes

Thursday, November 16, 6:00 p.m.
Columbus Gardens, 4301 Klosterman Avenue, Nottingham, MD 21236
\$50 per person

New & Prospective Member Orientation

Thursday, November 30, 9:00-10:00 a.m.
Chesapeake Gateway Chamber of Commerce office, 403 Williams Court, Suite 108, Baltimore, MD 21220
FREE

The Chamber currently has openings for sponsors for our events. Sponsor packages offer many benefits and range in price from \$125 for a literature table to \$5,000 for Titanium sponsors. If you are interested in sponsoring a Chamber event, please contact Sharon Kihn at the Chamber for details.

WELCOME NEW MEMBERS

The Chesapeake Gateway Chamber would like to welcome and thank the following organizations which recently joined the Chamber. Please support these members.

Allstate Lissau-Greene Insurance Agency
410-931-4145

agents.allstate.com/dexter-greene-baltimore-md.html

Essex Bank
443-952-1515

www.essexbank.com

Image360 Middle River
410-282-4432

www.image360.com/middlerivermd

Marco's Pizza
443-579-0229

www.marcos.com

CHESAPEAKE GATEWAY CHAMBER OF COMMERCE
405 Williams Court, Suite 108, Middle River, MD 21220
443-317-8763 • Fax: 443-317-8772

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